Supplier Enablement

When suppliers get paid faster, they understand why accepting cards simply makes sense.

We help clients build greater awareness of the end-to-end value of virtual cards, reinforcing key benefits for your Accounts Payable team and those that extend to your suppliers — more efficient processes and improved working capital management.

With card payments, suppliers experience reduced days sales outstanding, which translates to improved cash flow and stronger relationships.

How it benefits your business

• Improved cash flow and reduced manual processing.
• Enhanced remittance data and reconciliation.
• Increased security and fraud protection.

Companies that execute a strategy to push acceptance of card payments have the power to drive more revenue for their businesses.

We take the weight off of you, conducting effective supplier enrollment campaigns so you can channel your time and resources toward other activities.

Your BBVA Spend Net team begins with comprehensive payment file analysis and segmentation, evaluating payment terms, spend for each supplier, and payment method to optimize your card program.

From there, we design the appropriate communication strategy that reaches suppliers with the most relevant information for their businesses — tailored to meet their needs.

Together, we drive adoption and continuous program optimization through ongoing campaigns and onboarding for new suppliers to your program.

Our end-to-end approach optimizes the value of your comprehensive payables program, through a support model that is flexible and responsive if any issues should arise.

Let’s get started

For commercial payment solutions tailored to your business, reach out to a BBVA team member to learn how Spend Net fits the way you spend and elevates your Accounts Payable. Visit us at bbvausa.com/spendnet or call 1-888-558-7568.